



BBB© (Basic Business Boot Camp) Program

Two days of intense business training guaranteed to increase your profitability

You will learn to:

- ✔ Develop profitable hourly rates by department, to increase profitability.
- ✔ Create month-by-month cash flow budgets to track your progress, project cash flow needs before they occur.
- ✔ Find out if flat rate is right for your company, increase your bottom line.
- ✔ Create a profitable service agreement program, more recurring revenue and guaranteed replacement leads.
- ✔ Develop a family budget to cover your needs, build the salary you really need into your company.
- ✔ Create a computer model of your company and learn the “what if” process, maximize your profitability.
- ✔ **Pick up enough tax tips to pay for the program**

Your tuition includes over \$1000 of profit building materials

- ✔ Labor pricing for a profit with cash flow projections software
- ✔ Design customer response cards
- ✔ Design your own service agreement program including brochures
- ✔ And much, much more

Note: attendees will need to bring a laptop computer to the sessions. We will model their existing company and use their information to determine overhead for each department, how to charge for goods and services, and what the break-even point is in each department.